GameLayers

Justin Hall Chief Executive Officer

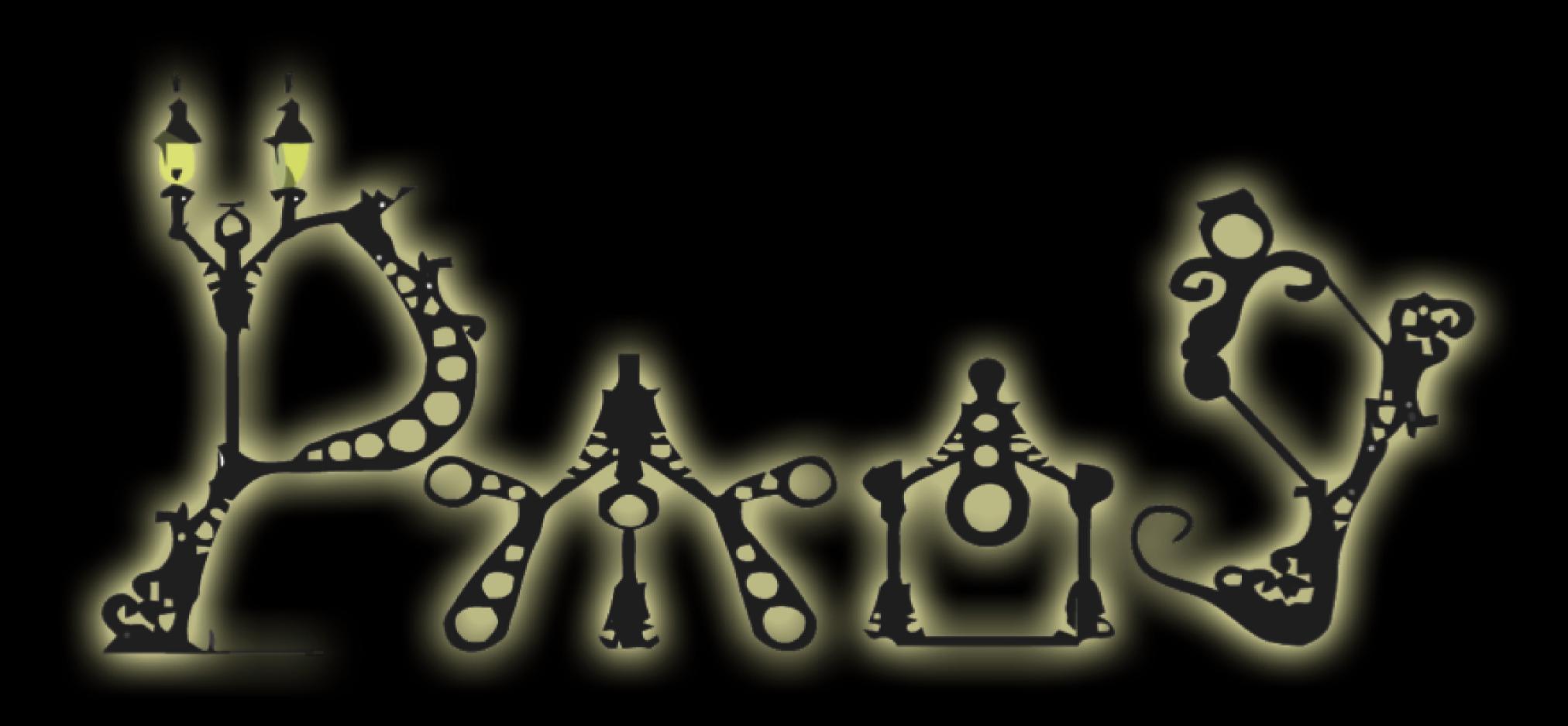
- •Education: B.A. Swarthmore College, M.A. USC
- Director, Evangelist, Editor at Internet Startups:
 - •HotWired, electric minds, ZDTV, gamers.com
- Japan: covering mobile entertainment
- •NYTimes: "Founding Father of Personal Blogging"



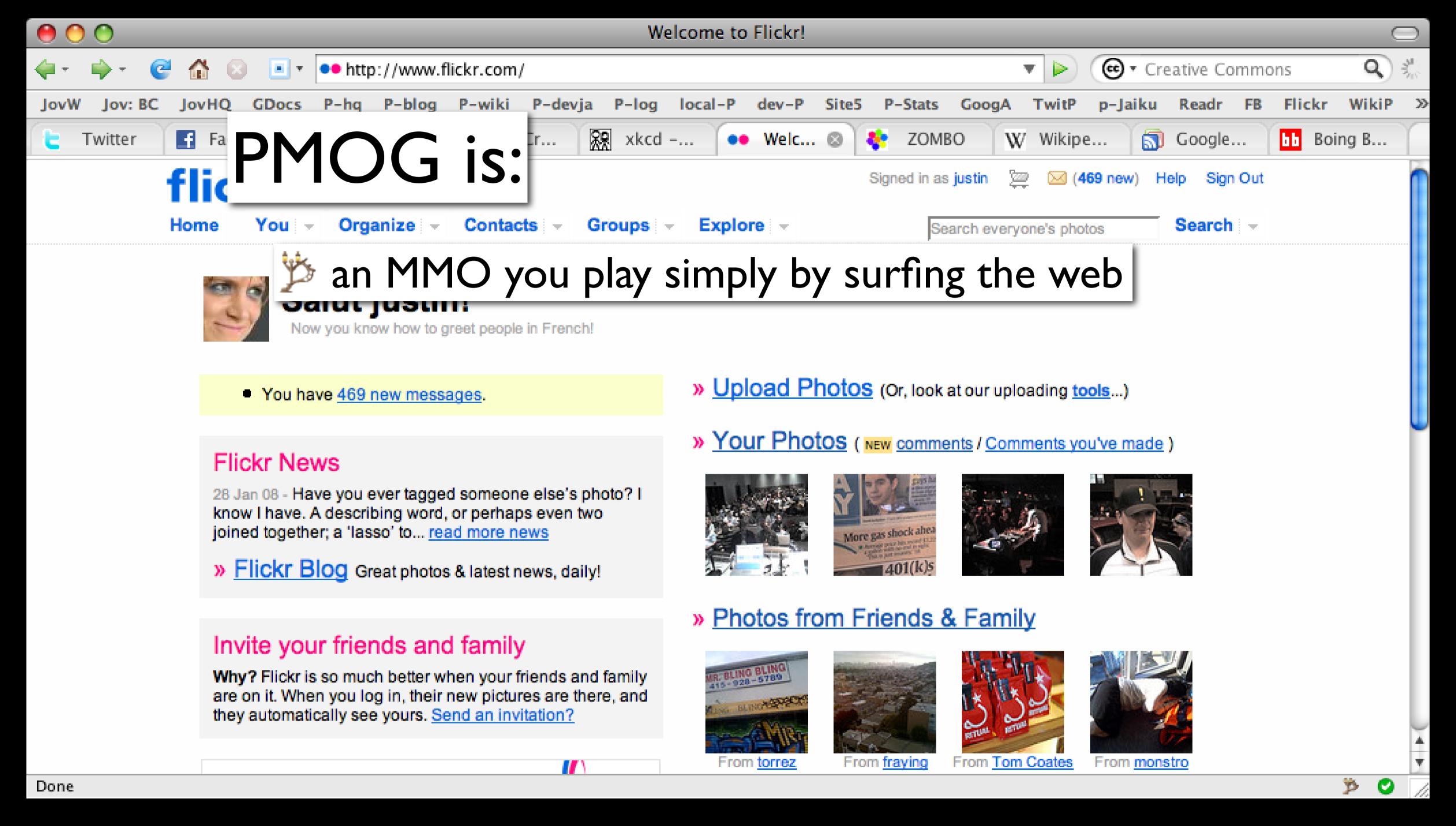
M Chief Creative Officer

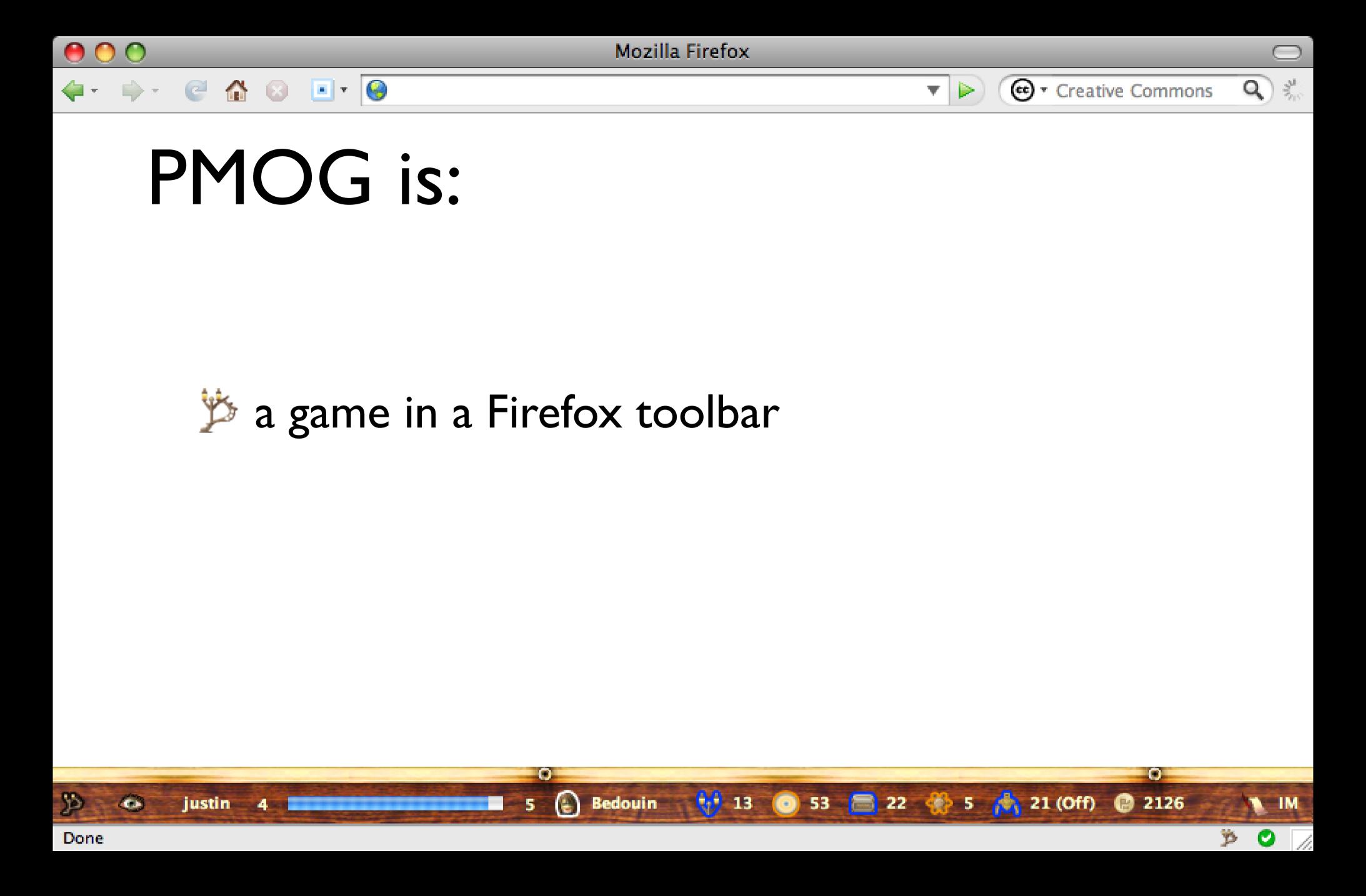
- Education: B.A. USC
- Bad Robot Productions
- presented at Social Computing Symposium, ETech, SXSW
- •featured in March 2008 Wired Digital as an up and coming game designer





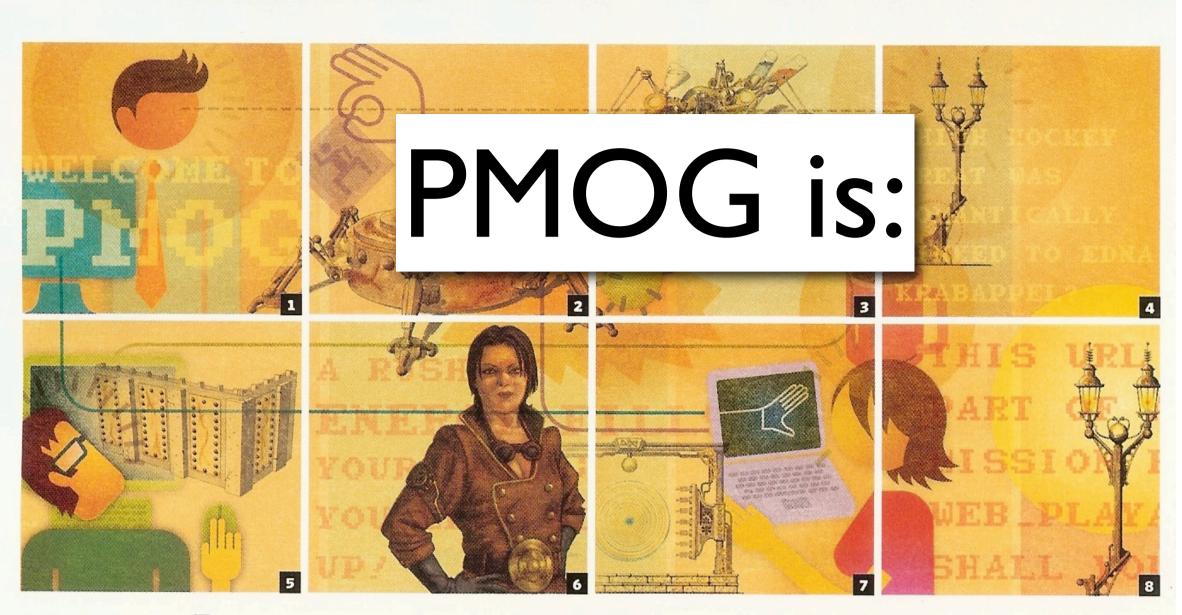
the passively multiplayer online game







JAH: players leave game events for other players here is a crate the player can discover and open on google.



Passive Aggression

A new type of game turns Web surfing into all-out information warfare.

Can't devote 30 hours a week to World of Warcraft? Try racking up experience points and slaying enemies in the course of your mundane daily browsing instead. That's the thinking behind PMOGs—passively multiplayer online games. Blogfather Justin Hall came up with the concept as part of his master's thesis. Downloaded as a browser plugin, a PMOG adds an extra layer of data and interactivity to the sites you visit. "We're giving people tools to wage information and routing war online," Hall says, "A frame-

March 2008

0 9 4 MAR 2008

MONDAY 9 AM

1. A user installs the PMOG applet and is awarded 200 data points and an assortment of tools for in-game use. Web_play

is added to toolbar the

he surfs the Web.

WEDNESDAY 9 AM

Web_playa is notified

During an endless call Wired Magazine,

10:30 AM

2. During a coffee break,

Web_playa discovers

posted some embar-

rassing pics of him on

page. Take that!

that his friend Sarah83

ch support, Web_ completes a few nte, Destroyer, and factor, allowing store even more and other gear in

3. After lunch, Web_

MySpace page. Boom!

Sarah83's ally Show_

He's leaking data points.

playa checks his

THURSDAY 1:45 PM Web_playa barters with ally 1337netmonk to obtain portals, which forge links between Web sites. He can use them to create more missions or, say, connect fellow PMOGers who visit gadget blog Gizmodo to a cool iPhone hack

he discovered.

FRIDAY 2 PM other PMOGers—a

JAH: play on the internet - a fundamental shift in perceiving the internet

TechCrunch

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Next post »

February 2 2008

Play A Multiplayer Online Game While Surfing The Web: **PMOG**

Michael Arrington 16 comments »



Science and Art by mirror

Gizmodo, Digg and Slashdot). When you go on a

your screen, letting you move from site to site.

Users can also be more mischievous, leaving

mines on websites that other users stumble

onto and cause them to explode. Points are

deducted unless you're wearing armor.

Want to play a MOG (multiplayer online game) passively while surfing the web all day? Then you'll like PMOG , the first game developed by California and UK-based GameLayers .

PMOG, which is currently in private beta with 150 or so users, is a Firefox add-on that lets you interact with other users asynchronously

websites you visit. In some ways it is like umbleupon - users can create "missions"

wnich are groups of websites under a theme (one is called "Laugh, Hard" and is a group of humor sites; another is called "Tech News

IechCrunch, February 2008

a playful, social transformation of the internet

TUESDAY 11 AM

While Web_playa is

on ESPN, a lamppost

materializes, symbol-

izing a mission created

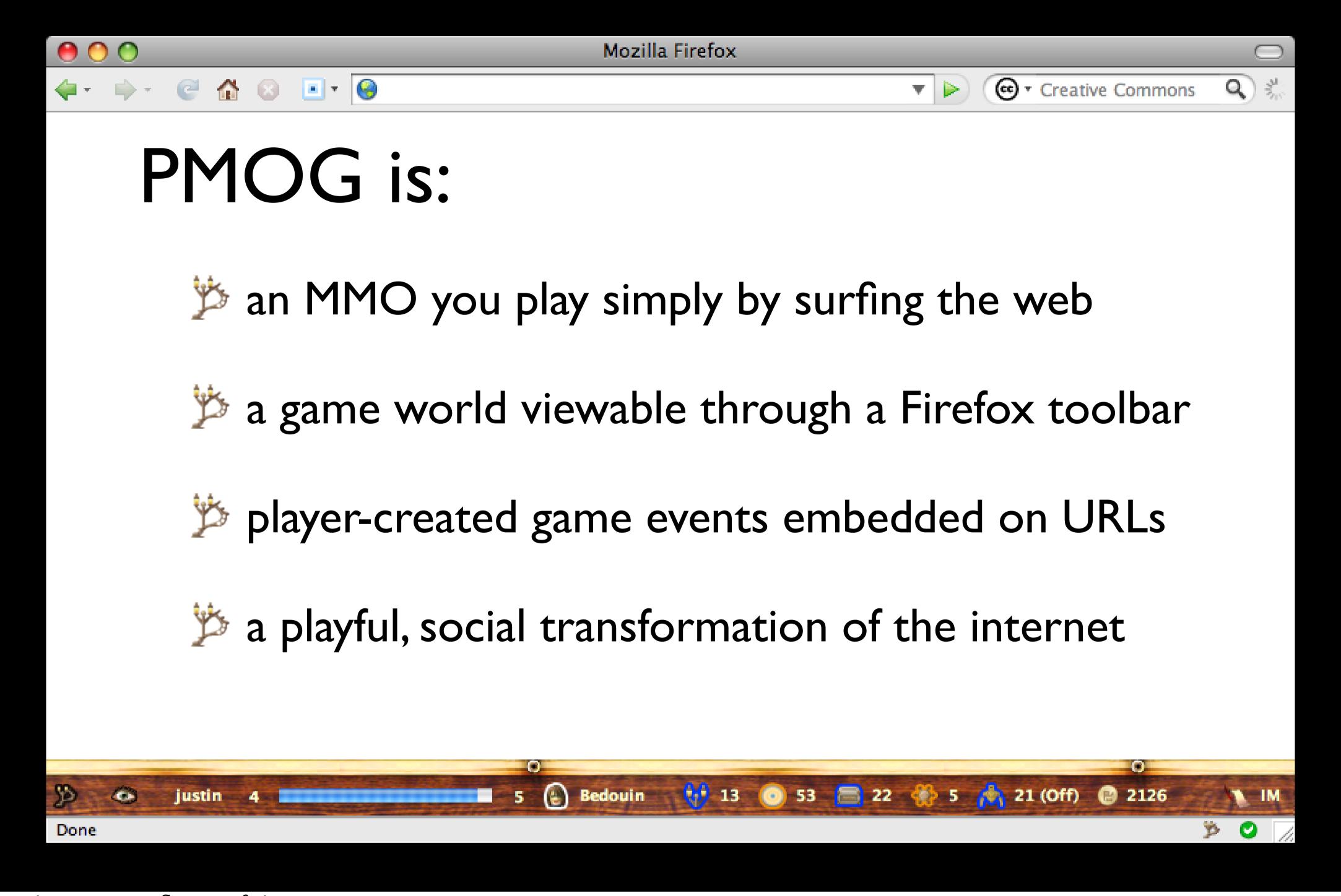
checking hockey scores

In the middle of a dull meeting, Web_playa designs a mission for puzzle around his favorite episode of Arrestea Development. He places portals that will take players to obsessive fan

sites and Michael Cera's IMDB page.

« Previous post

ILLUSTRATION BY Headcase Design



GameLayers

M
Chief Creative





Duncan Gough Chief Technical

Cap Watkins Web Designer





Marc Adams Lead Engineer

Justin Hall Chief Executive

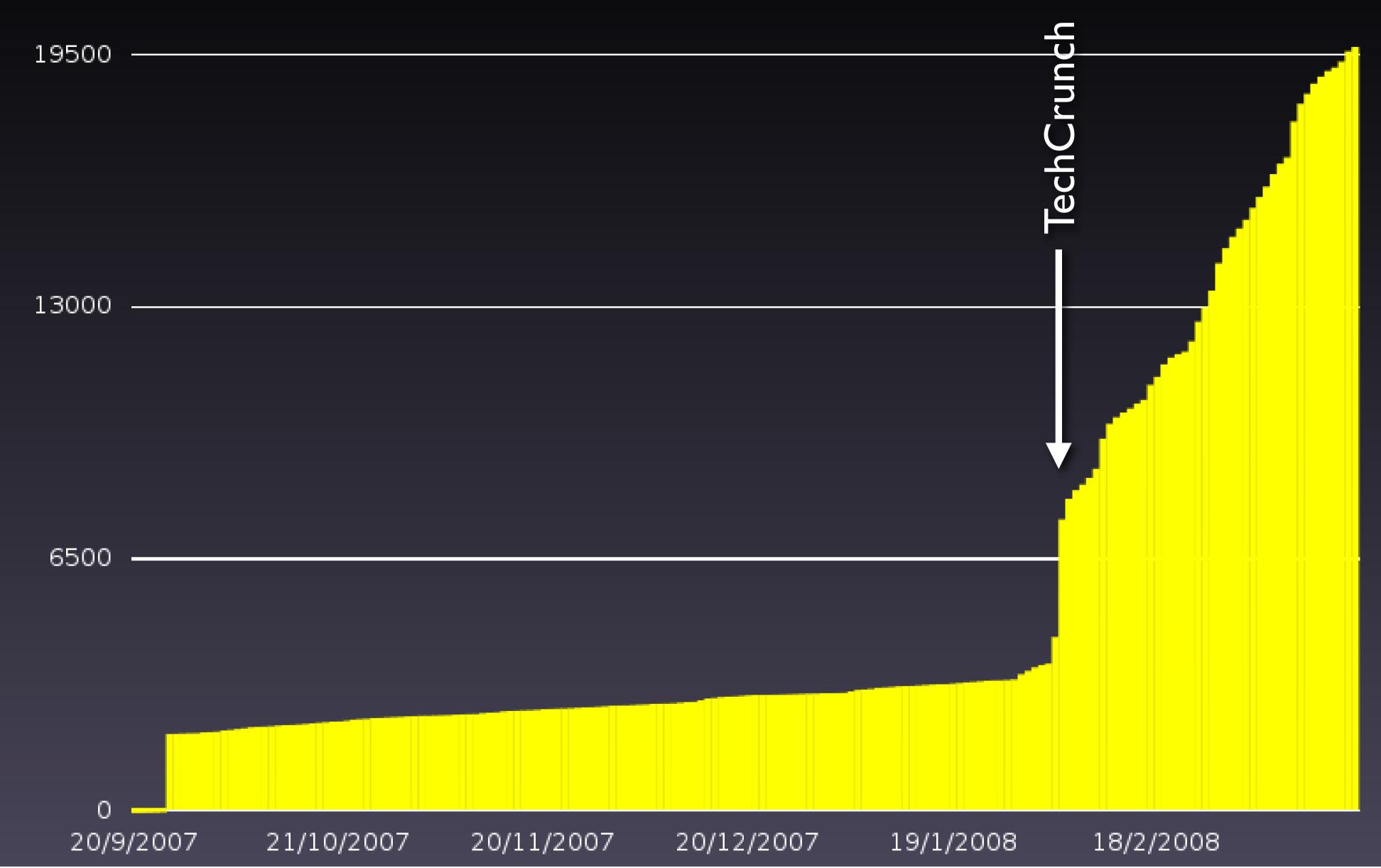




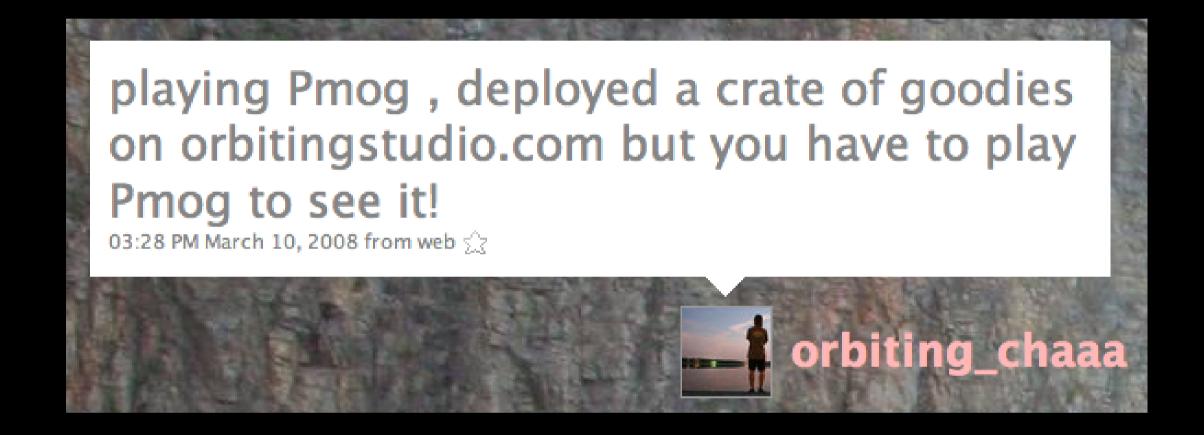
Joe Wagner
Customer Service

Beta Signup Accumulator

Users (6020 total)



JAH: in a closed private beta now signups went from from 4000 to 19,500 in six weeks since early february



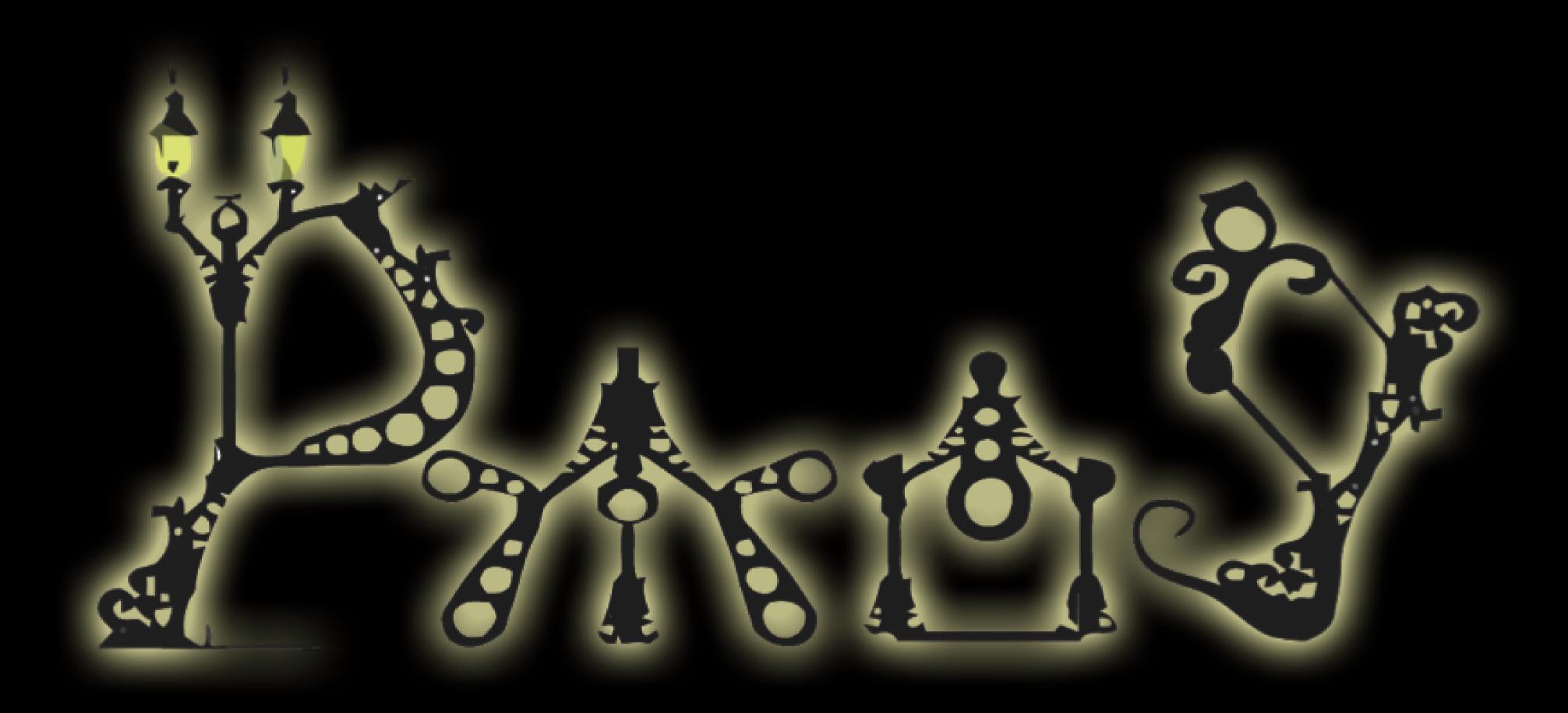


how we plan to grow:

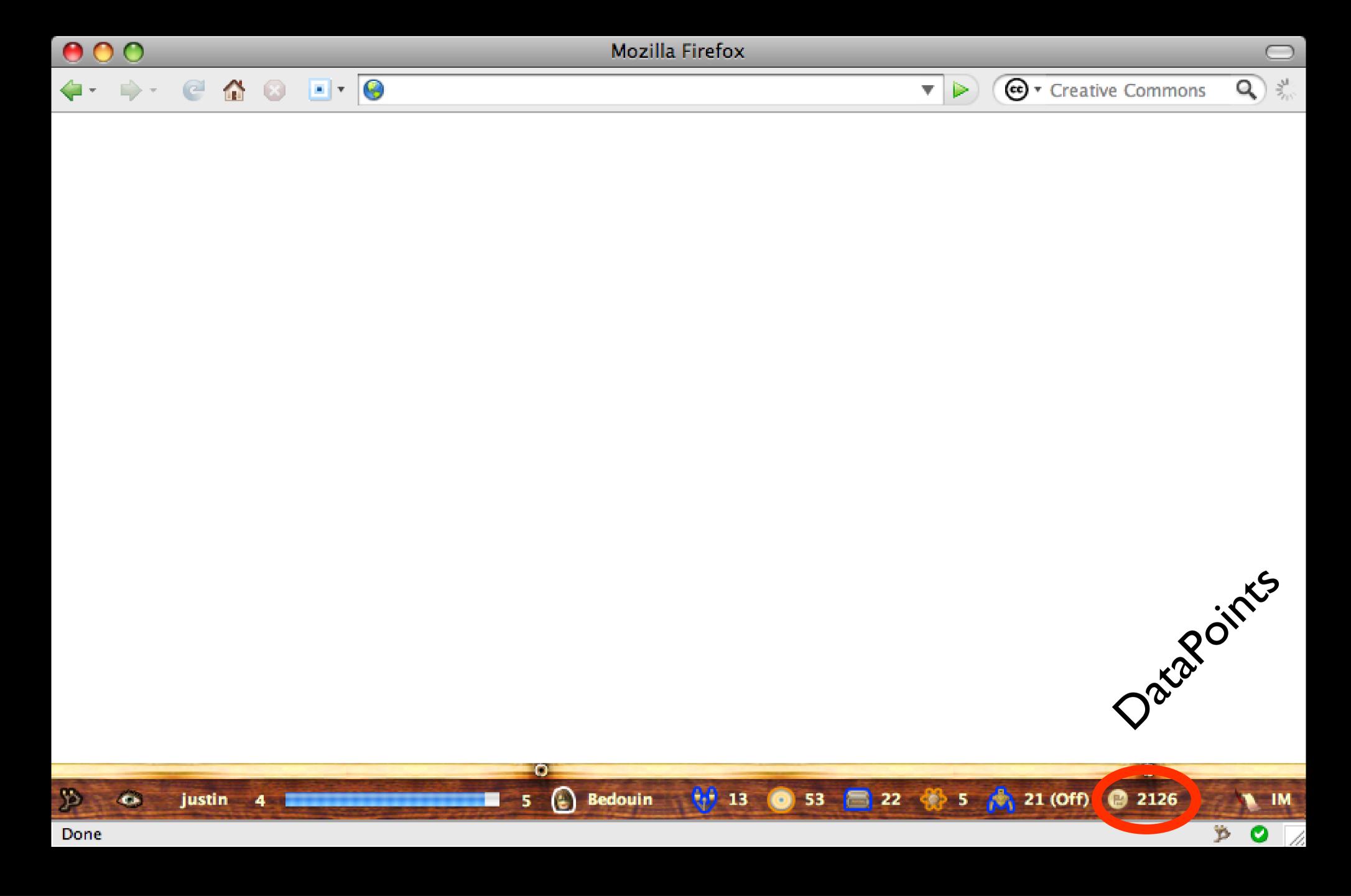
people use PMOG to lay claim to the web, and then tell their friends. that's contagious. a tight relationship with Mozilla, aiming for recommended add-ons at least 3k signups a day and more if we can scratch the games & entertainment itch for FF users



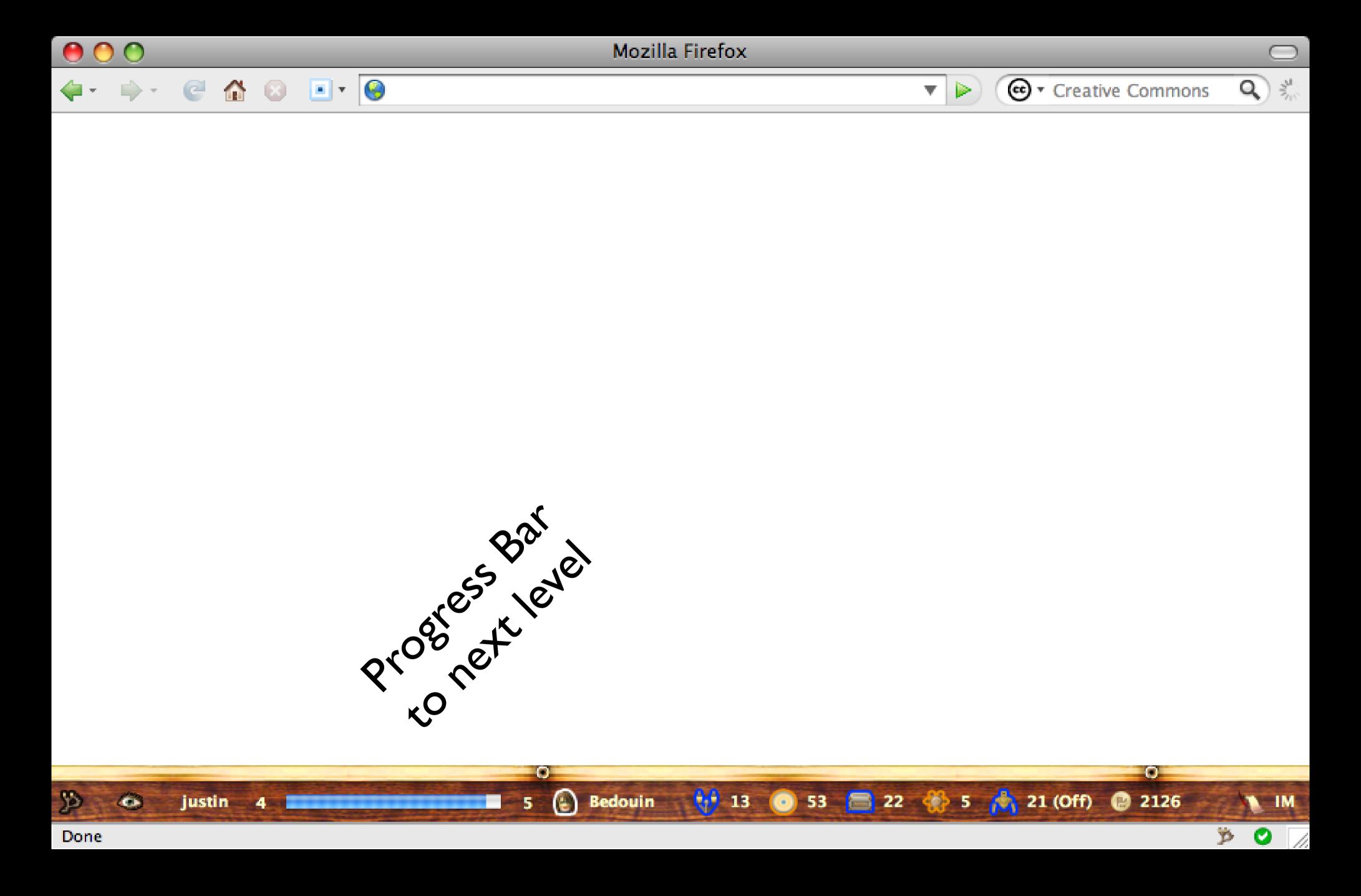
we want a Series A partner who will help us grow PMOG to be the first big MMO in the browser. and then help us find the business models and partners for our framework and our data.

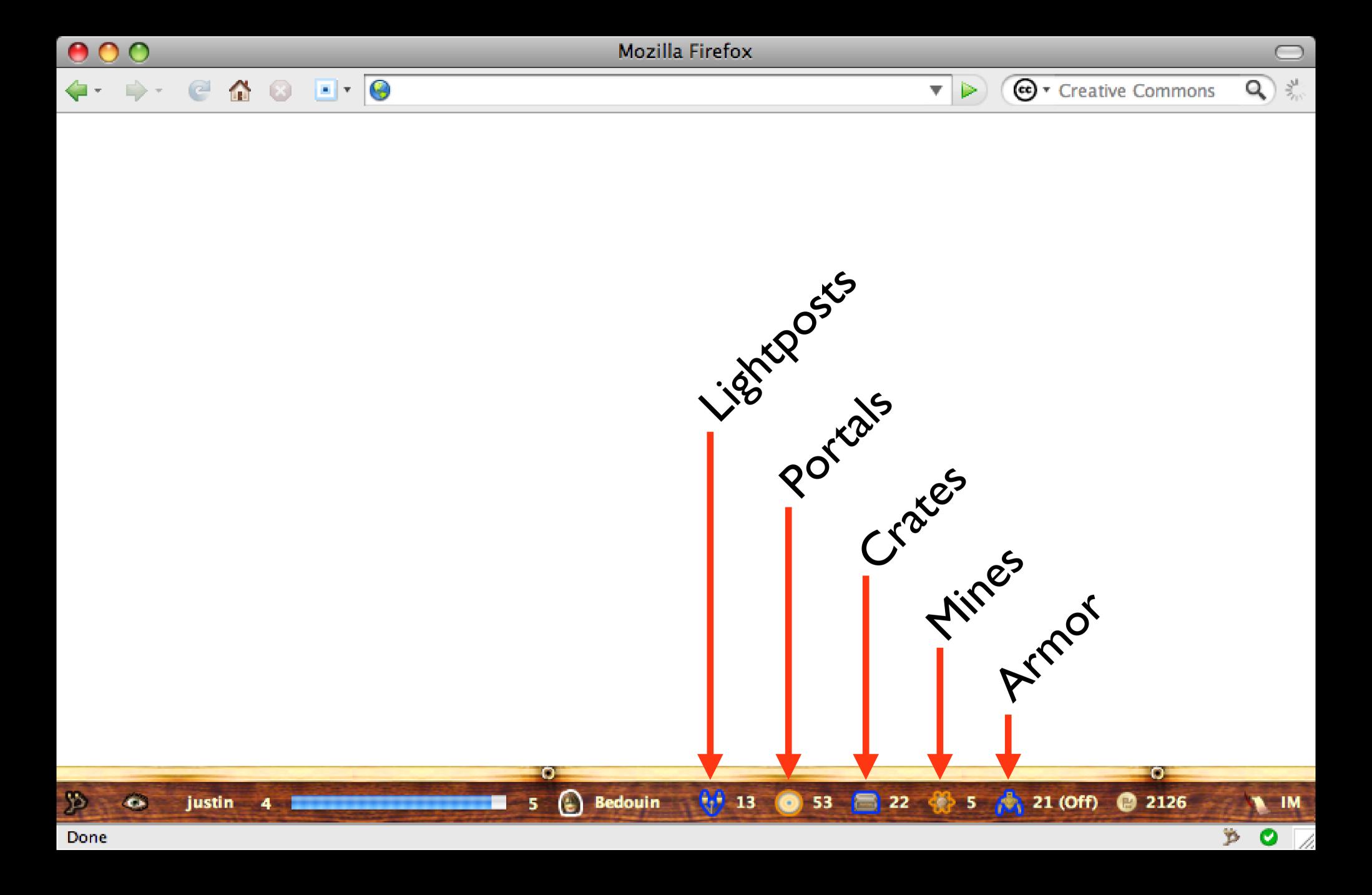


the passively multiplayer online game

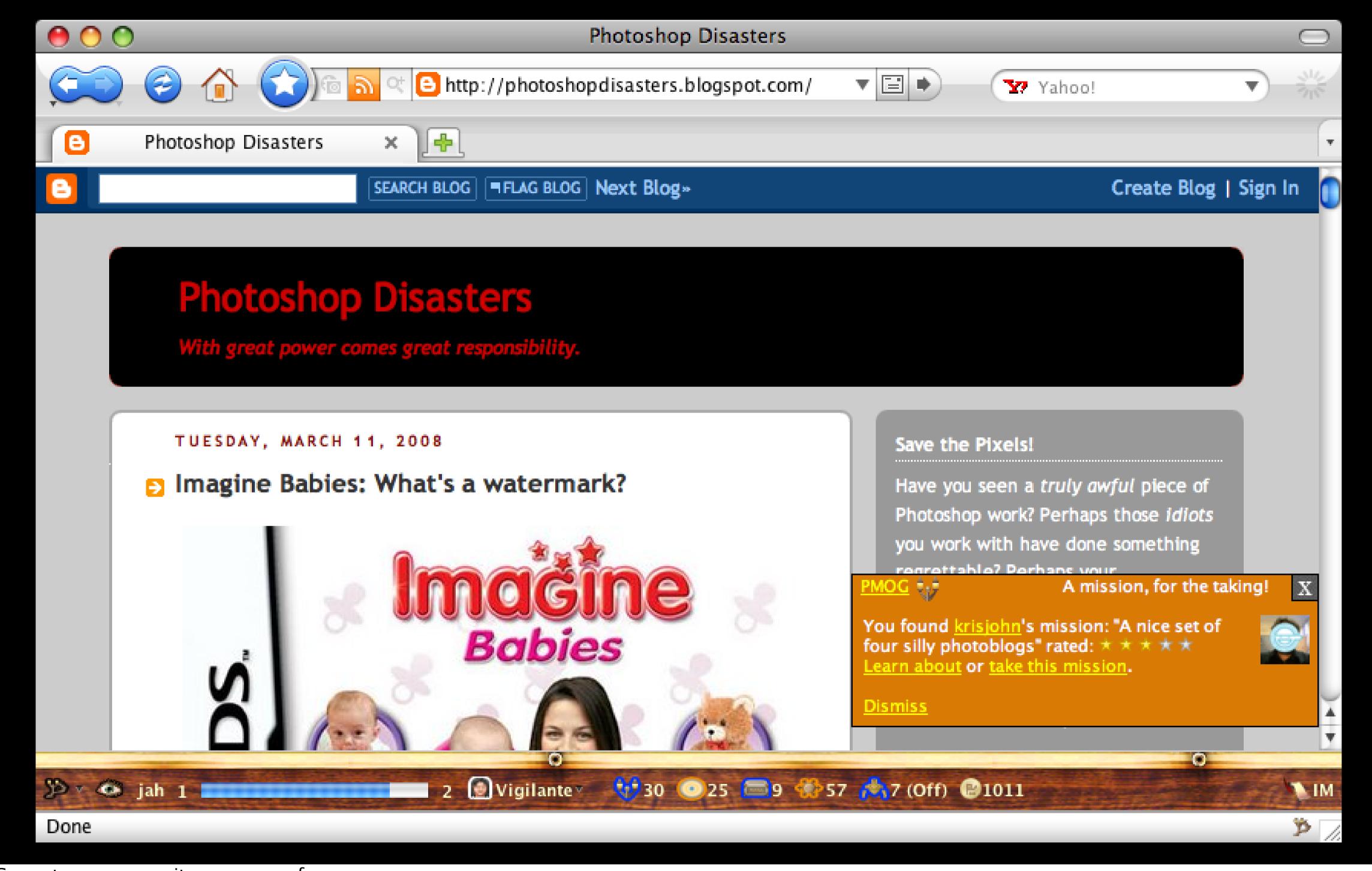


JAH: our firefox extension gives you a game toolbar earn currency as you surf

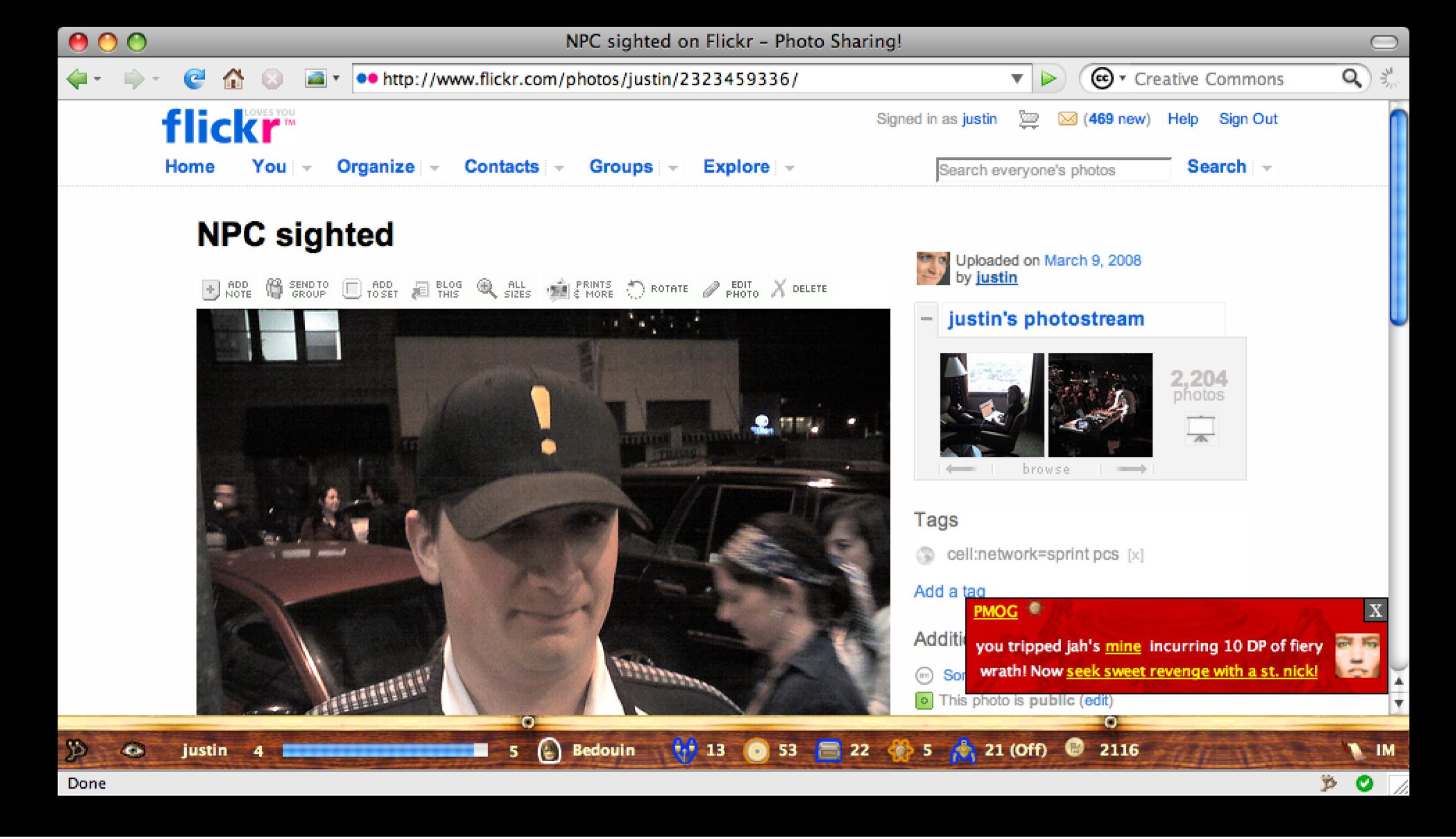




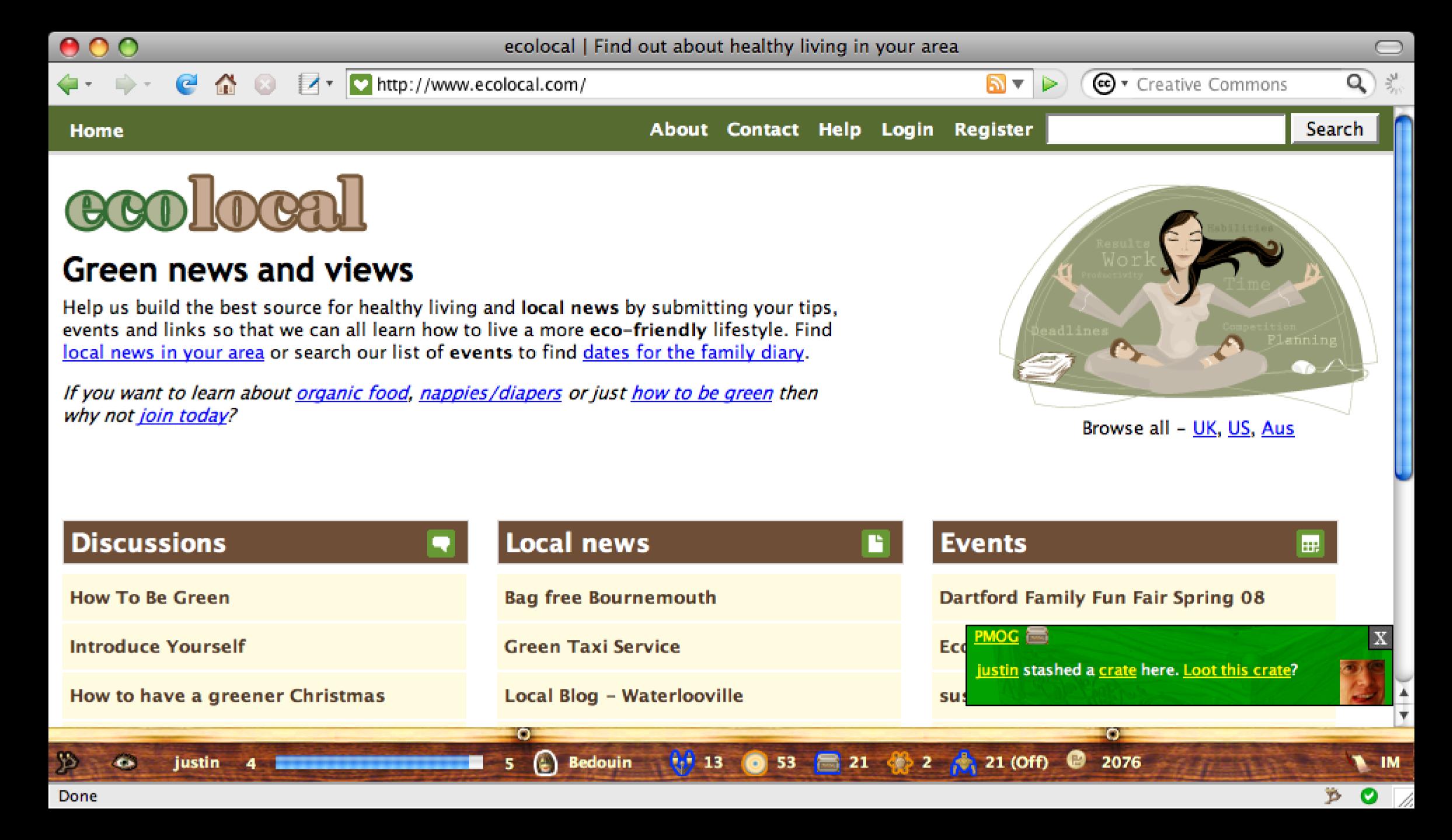
M: use PMOG tools to playfully annotate sites



M: PMOG events appear on sites as you surf created by other players only see PMOG content if you have our extension installed



M: leave a mine for your friend on their photos on flickr tell a story



M: discover a crate full of datapoints on a weblog tell a story

The Passively Multiplayer Online Game

Missions

To sit and rot? Or to live, and fly again!





All Search

Associations Categories

Top-Rated

Your Favorites

PMOG

Top-Rated Missions





A more realistic start at PMOG by gmpfree

Created 19 days ago

sen players have taken this mission

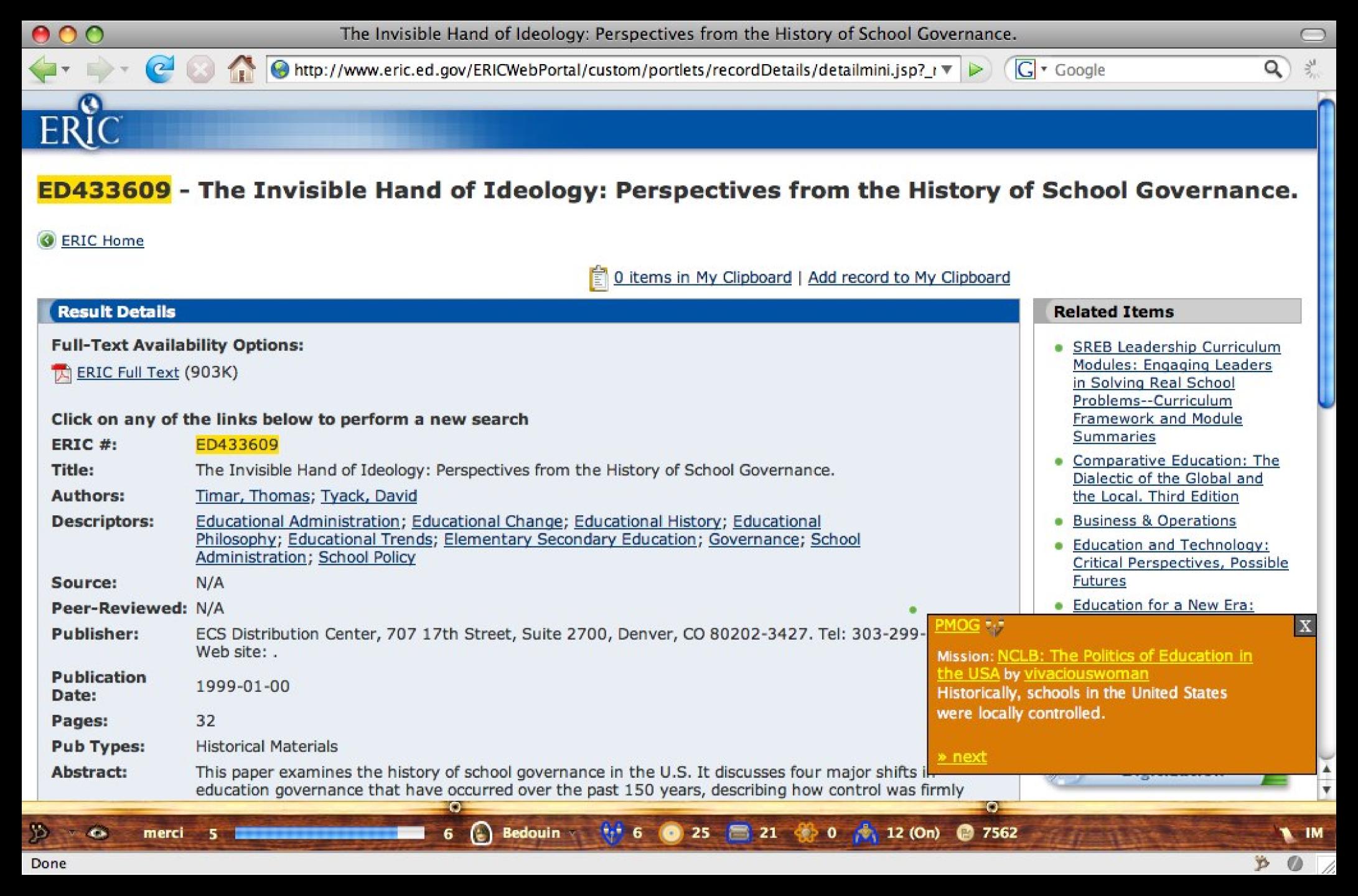




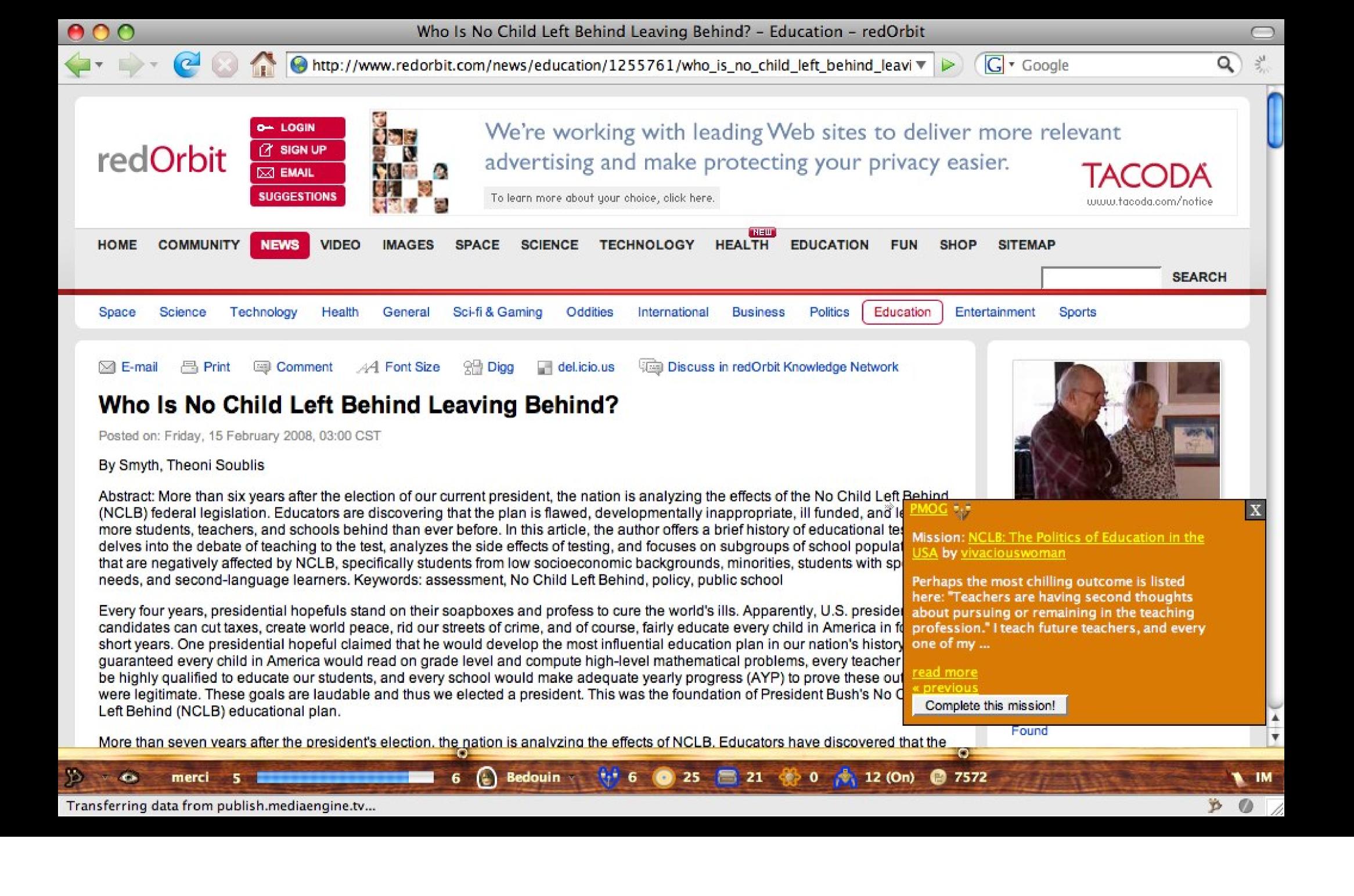
(329 ratings)

M: take a user generated mission, guided paths through the web













Bounce Bounce

For players who read Boing Boing every day they're logged on, for 7 contiguous days



Achiever

For players who visit xbox360achievements.org and / or live.xbox.com more than twice a week for 4 contiguous weeks



Snowglobe

For players who visit less than 10 sites in 7 days (but who ARE online during each of those 7 days)



All About Mii

For players who visit nintendo.com more than twice a week for 4 contiguous weeks



VC

For players who read Tech Crunch every day they're logged on, for 7 contiguous days



Fellow Traveller

For players who complete more than 8 missions.



Science, It Works Bitches

For players who read xkcd.com once a week for 4 contiguous weeks



Little Sister

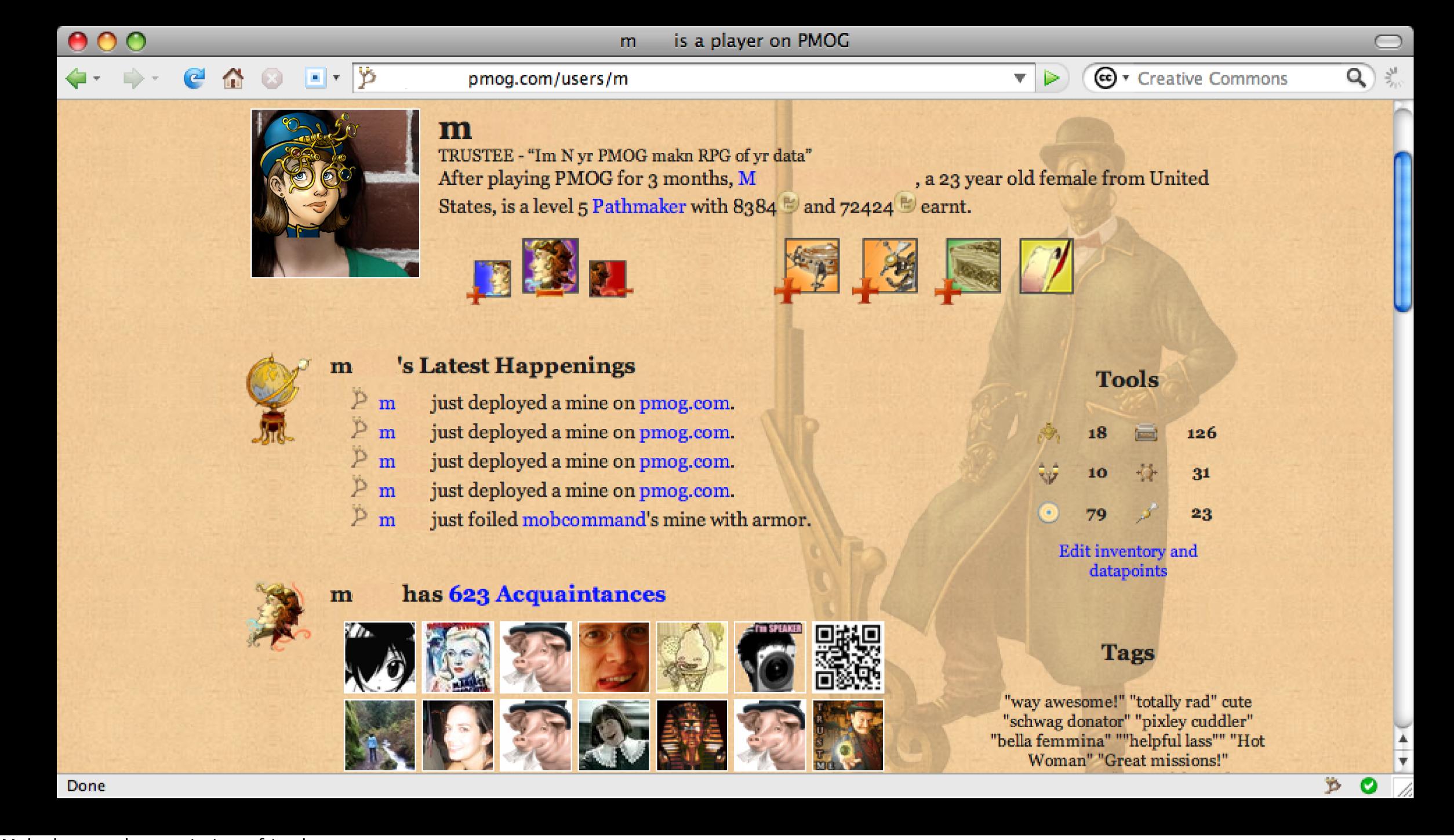
For players who use more than 250 St. Nicks

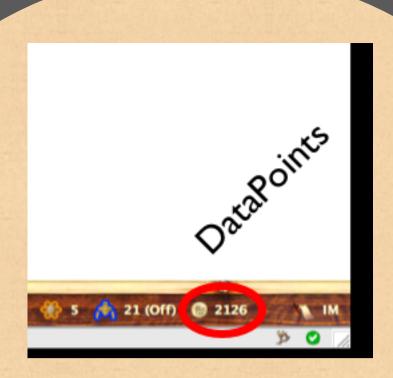
Bounce Bounce

For players who read Boing Boing every day they're logged on, for 7 contiguous days



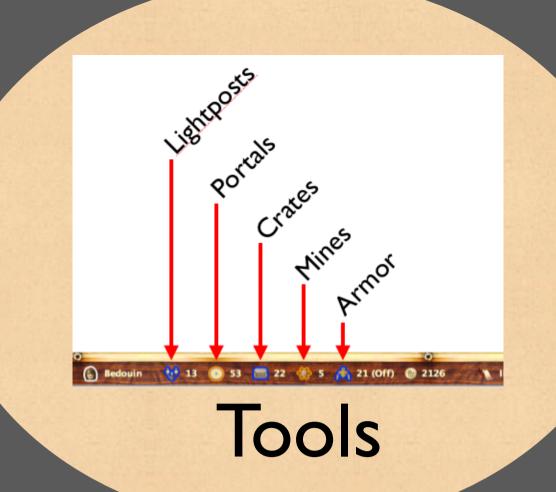
M: bounce bounce badge for regular visits to BoingBoing





DataPoints



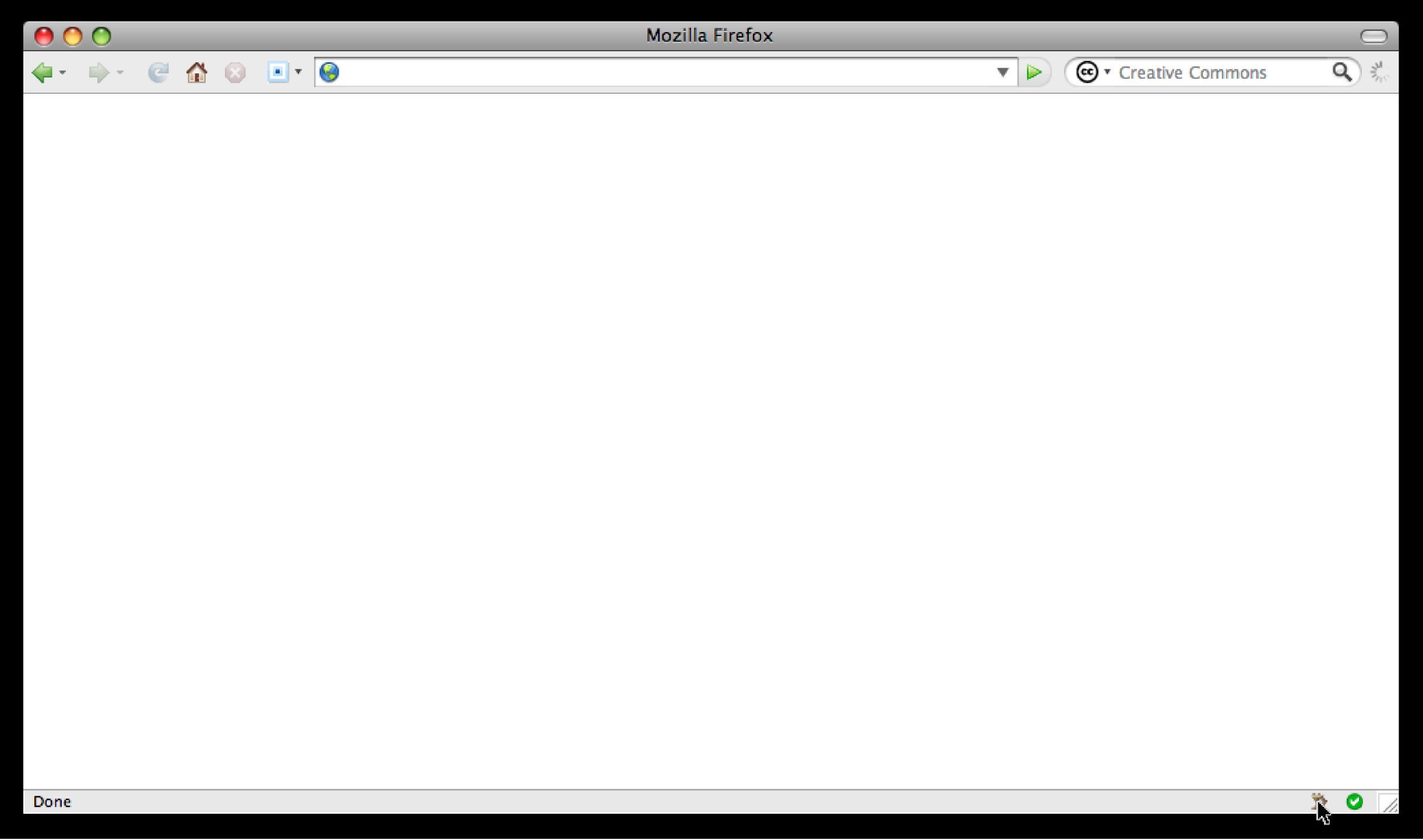




Missions



Badges



M: PMOG can be hidden at any time, so you can continue to earn points but the game is not in your face. (mines and crates will still invite you to click)

GameLayers

Team

M
Chief Creative





Duncan Gough Chief Technical

Christopher "Cap" Watkins Web Designer





Marc Adams Lead Engineer

Justin Hall
Chief Executive





Joe Wagner
Customer Service

JAH: Team virtual office pulling in around the bay area

Duncan Gough Chief Technical Officer

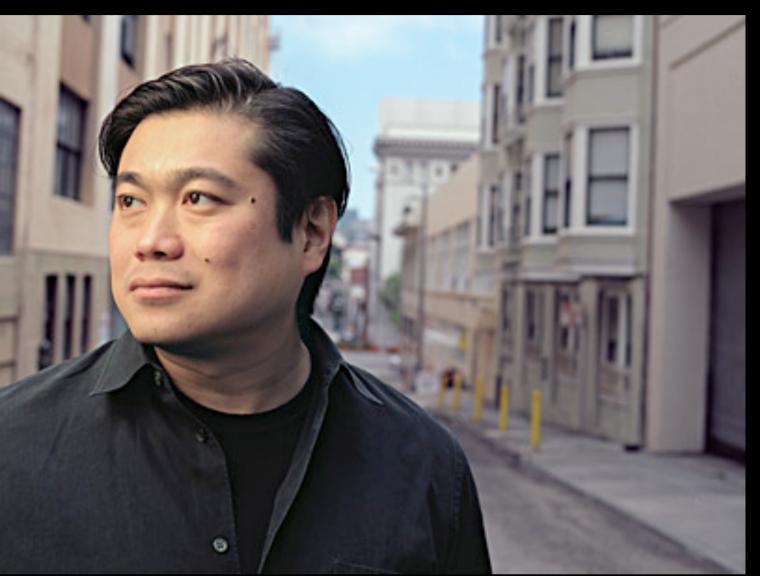
- •UK-Based, US-Bound
- •History of building social networks and casual online games
- •"Massively Casual Online Games"





Seed Round

\$500k in September 2007



Joichi Ito Early investor in Last.FM, Flickr, SixApart

Bryce Roberts Co-Founder, OATV O'Reilly AlphaTech Ventures



Richard Wolpert Formerly of Disney Online, CSO at RealNetworks

\$500k from a fund and two angels

CODEX

PLAYERS

TOUR

The Passively Multiplayer Online Game

Sign Up for the Beta!

Email: Beta Me!



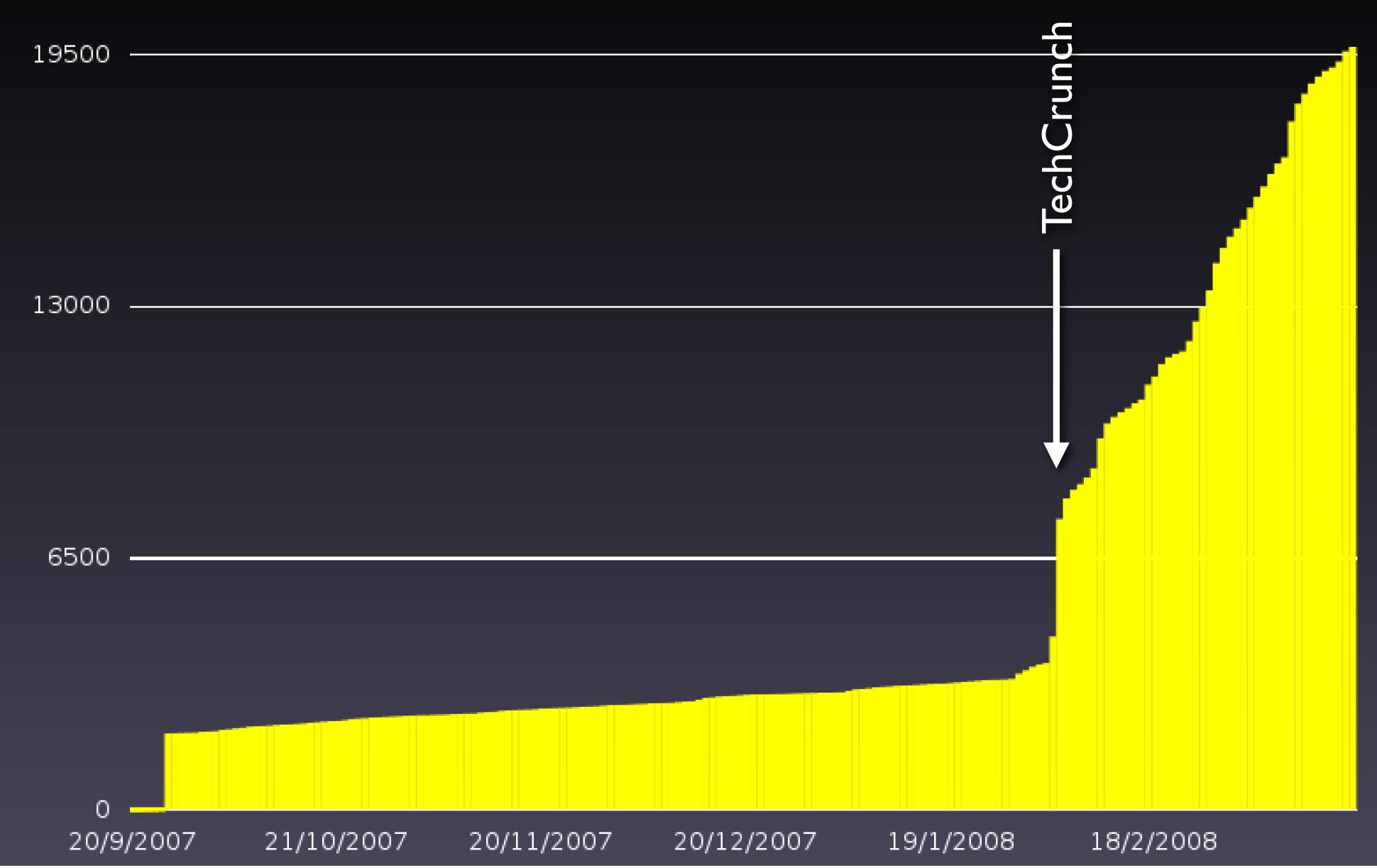


PMOG is the Passively Multiplayer Online Game. To play, you'll need to Get Firefox and Add Our Extension.

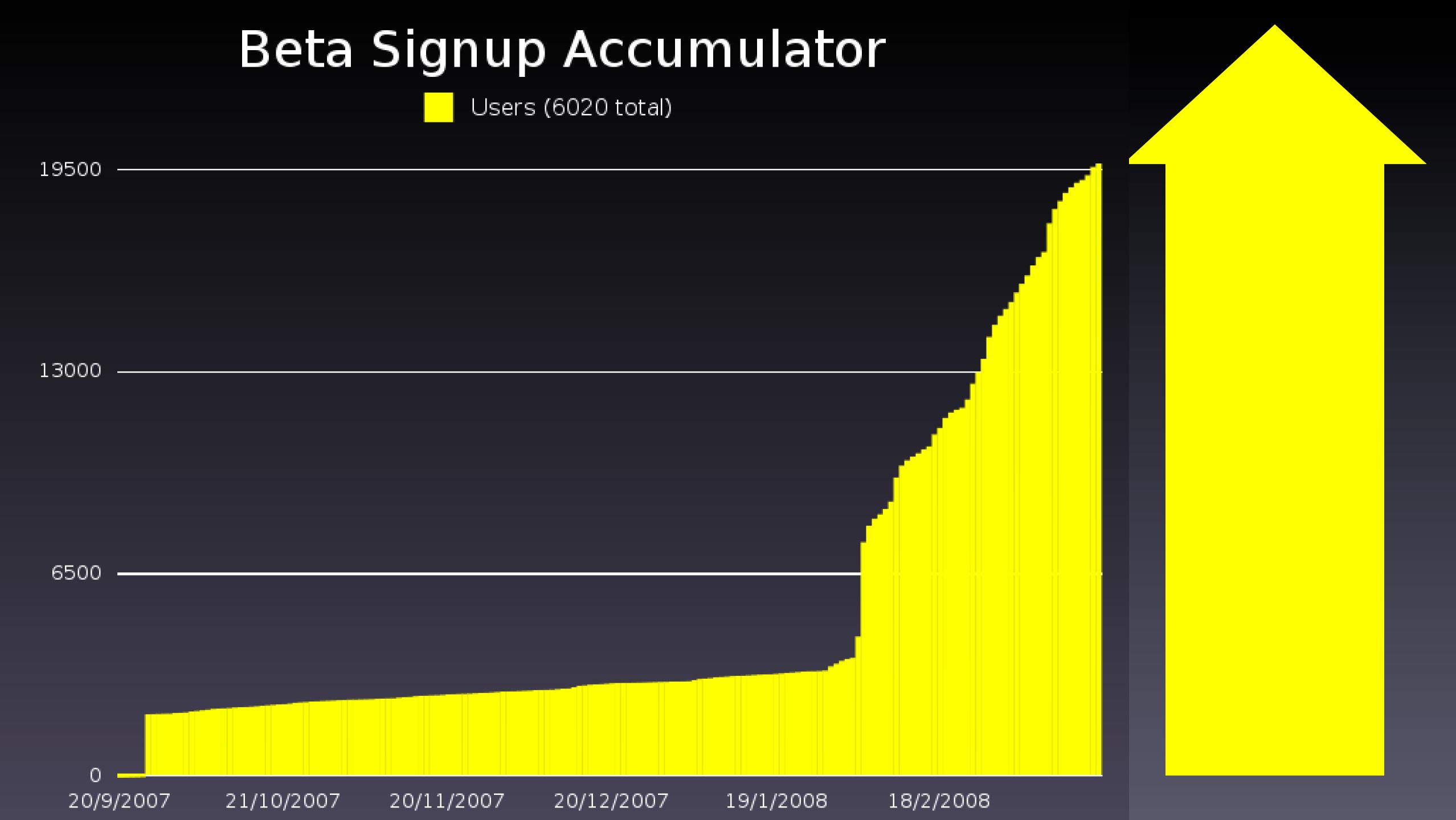
This unconventional massively multiplayer online game merges your web life with an alternate, hidden reality. The mundane takes on a layer of fantastic achievement. Player behavior generates characters and alliances, triggers interactions in the environment and earns the player points to spend online beefing up their inventory. Suddenly the Internet is not a series of untouchable exhibits, but rather a hackable, rewarding environment!

Beta Signup Accumulator

Users (6020 total)



JAH: signups went from from 4000 to 19,500 in six weeks 25% of the people we invite sign up and play



JAH: we are targeting 500,000 players by June 2009 this projection is based on our social growth strategies:



Settings Install Search Blog State

pmog Search

What is this?

Twitter this - Link - RSS



minifig: Beginning to love PMOG. How cool is it? Really, very. << (2008-03-11 06:08:45)



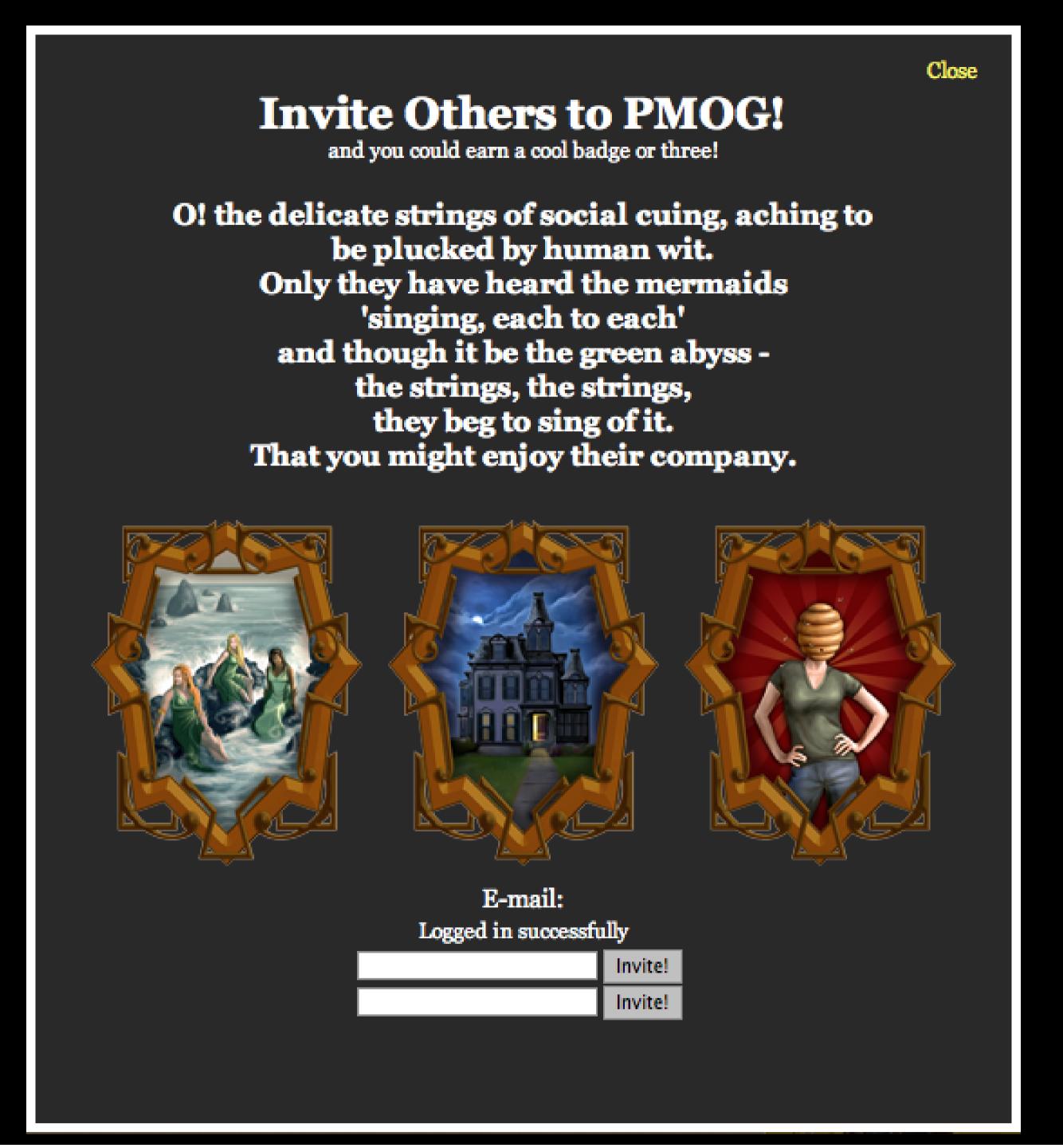
4braham: @wardandrews nice use of pmog. << (2008-03-11 04:33:24)



wardandrews: internet marketing experiment: setting up portals from competitor websites to my client's site on PMOG << (2008-03-11 04:04:29)



orbiting_chaaa: playing Pmog, deployed a crate of goodies on orbitingstudio.com but you have to play Pmog to see it! << (2008-03-10 16:28:19)



M: we provide in-game rewards for inviting other players players can invite other players to play pmog and win badges and datapoints



M: we will offer web surfing guilds called "houses" players group together – "bring your guild" from another MMO to share resources, protect or attack web sites play in a loose group of friends while you web surf

SEARCH

WELCO

BASKETBALL

FOOTBALL

http://adbusters.org/the_magazine/72/I_Want_To_Bring_The_Nike_Corporation_🔳 🔻 🚾 http://www.nike.com/index.jhtml



NIKE SITES 🔻

SHOP V



HOME

ABOUT US

THE MAGAZINE

I Want To Bring The Nike Corporation To Its

Knees

From Adbusters #72, Jun-Jul 2007



For a decade nov Keady has been 1 to kick Nike's ass their shoes as an The former professional soco player's crusade against the appa

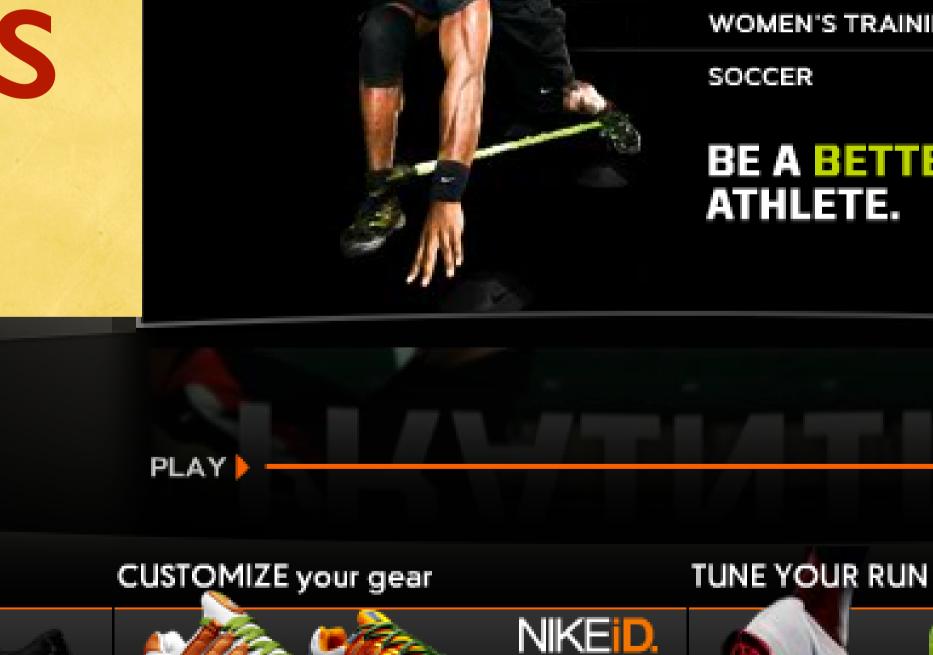
titan began when he was canned from coaching gig at St. John's University f refusing to wear Nike's products, as required by the school's \$3.5 million endorsement deal - a stand he took after learning what was happening in overseas sweatshops while researching his masters thesis. Accompanied by his professional and personal partner, Leslie Kretzu, he famously tried to shed light on the issue by living on \$1.25 US per day for a month amongst Nike M: we will allow people to undertake real-time team battles on web sites

real-time online

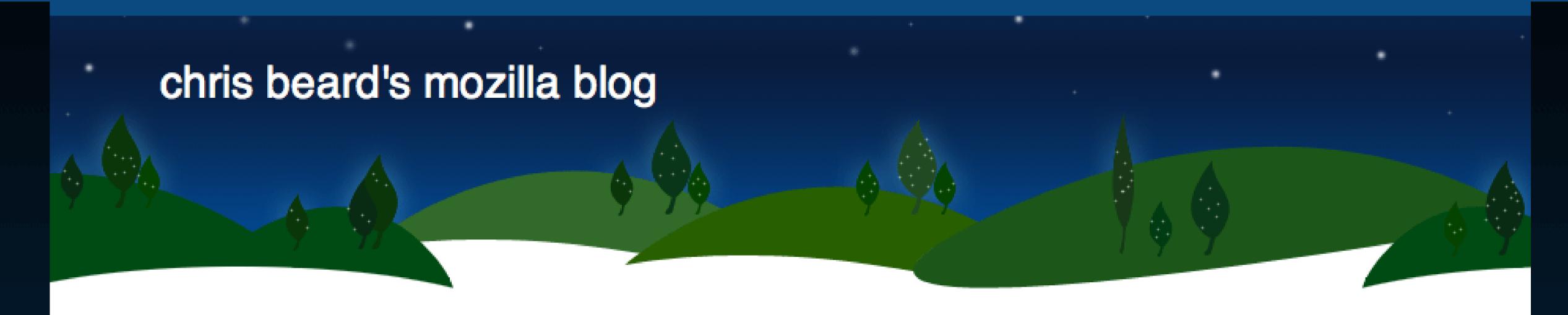
versus battles

over web sites

apparel line, the Starbury, which he debuted last August through discount retailer Steve & Barry's. Given the evident popularity of the label it's being expanded from 50 products to 200, and another elite player, Ben Wallace, recently signed on



SHOP online



Chris Beard in Conversation at South by Southwest:

"there's a huge untapped market for entertainment and gaming extensions in Firefox" About

Bio



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JAH: Firefox: missing entertainment / games category of plug-ins we're an early leader in this area tapping the college kids with firefox, with a social game

Product Manager @ Mozilla, Inc.

holding up a PMOG Poster he asked GameLayers to sign February 2008



Firefox Projections

- for recommended addons:
 - 3-10k signups per-day (Garrett Camp, StumbleUpon)
 - 10-25k signups per-day (Mitch Kapor, FoxMarks)
- Conservative PMOG Estimate:
 - 3k per-day signups
 - 90k per month
 - 500k in 6 months

Reviews

TechCrunch, February 2008

TechCrunch

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February 2 2008

Play A Multiplayer Online Game While Surfing The Web: PMOG

Michael Arrington 16 comments >>



Want to play a MOG (multiplayer online game) passively while surfing the web all day? Then you'll like **PMOG** [□], the first game developed by California and UK-based **GameLayers** [□].

PMOG, which is currently in private beta with 150 or so users, is a Firefox add-on that lets you interact with other users asynchronously on websites you visit. In some ways it is like Stumbleupon - users can create "missions" which are groups of websites under a theme (one is called "Laugh, Hard" and is a group of humor sites; another is called "Tech News Tour" and includes links to Engadget,

Gizmodo, Digg and Slashdot). When you go on a mission a controller appears in the bottom right of your screen, letting you move from site to site.

Users can also be more mischievous, leaving mines on websites that other users stumble onto and cause them to explode. Points are deducted unless you're wearing armor.



JAH: favorable coverage in TechCrunch

Wired Magazine, March 2008

JAH: page of coverage in Wired

no paid PR, just word of mouth





Passive Aggression

A new type of game turns Web surfing into all-out information warfare.

Can't devote 30 hours a week to World of Warcraft? Try racking up experience points and slaying enemies in the course of your mundane daily browsing instead. That's the thinking behind PMOGs—passively multiplayer online games. Blogfather Justin Hall came up with the concept as part of his master's thesis. Downloaded as a browser plugin, a PMOG adds an extra layer of data and interactivity to the sites you visit. "We're giving people tools to wage information and routing war online," Hall says. "A framework for them to battle and bury treasure on Web pages." Does planting booby traps or tackling missions on Web pages sound like the exact opposite of fun? Think of all those Facebookers happily trading SuperPokes. WIRED asked Hall to describe a potential PMOG experience. — MARY JANE IRWIN

MONDAY 9 AM

1. A user installs the PMOG applet and is awarded 200 data points and an assortment of tools for in-game use. He picks the username Web_playa. A new layer is added to his browser's toolbar that tracks his stats and inventory as he surfs the Web.

WEDNESDAY 9 AM

Web_playa is notified that Show_Boat triggered the St. Nick while trying to place mines on MTV.com and lost two data points. Ah, revenge is sweet. In case Show Boat returns, Web_playa installs a wall around MTV.com that will withstand several rockets.

10:30 AM

2. During a coffee break Web_playa discovers that his friend Sarah83 posted some embarrassing pics of him on her Flickr page. To retaliate, Web_playa tags her as a rival and sets a data mine that will blast any PMOGer who visits the page. Take that!

During an endless call to tech support, Web_ playa completes a few more missions, leveling up. w00t! His character's attributes are Vigilante, Destroyer, and Benefactor, allowing him to store even more mines and other gear in his arsenal.

12:45 PM

3. After lunch, Web playa checks his MySpace page. Boom! He's leaking data points. Sarah83's ally Show_ Boat planted a mine there. Web_playa uses a St. Nick attack, which will detect when they lay another mine and punish their naughtiness.

THURSDAY 1:45 PM

Web_playa barters with ally 1337netmonk to obtain portals, which forge links between Web other PMOGers—a sites. He can use them to create more missions or, say, connect fellow PMOGers who visit gadget blog Gizmodo players to obsessive fan to a cool iPhone hack sites and Michael Cera's he discovered. IMDB page.

0 9 4 MAR 2008 ILLUSTRATION BY Headcase Design

FRIDAY 2 PM 8. In the middle of a dull meeting, Web_playa designs a mission for puzzle around his favorite episode of Arrested Development. He places portals that will take

TUESDAY 11 AM

4. While Web_playa is

checking hockey scores

on ESPN, a lamppost

materializes, symbol-

izing a mission created

by another player. A cor-

rect answer grants more

data points, a badge,

and tools Web_playa

can use to create his

own missions.





Spring 2008 Conferences



Round 2:

Round 2:

- \$3-5 Million
- Team: from 6 to 16
- 500,000 users by June 2009
- learn to eat online data, make gameplay

Round 2: Roadmap

Features

- Houses: player groupings
- Real-Time Battles over URLs
- API ties to other web sites and web services
- Advanced Tools



Evolve with Mozilla

- better, subtler browser integration
- Maintain position as "leading MMO in Firefox"

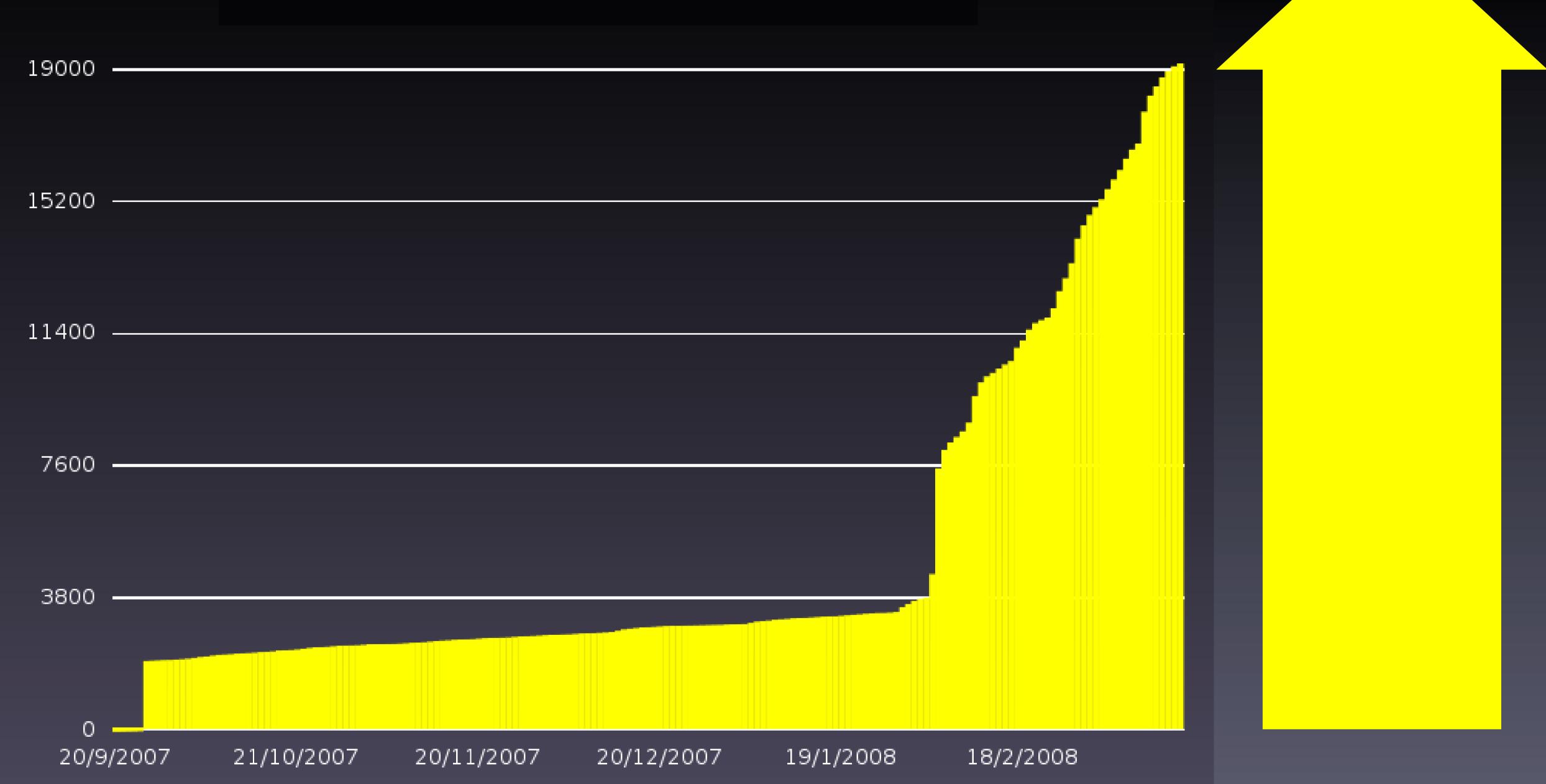
JAH: Pioneer with Firefox

- experimental users
- first big social game in Firefox

Then Expand

- Internet Explorer
- Opera, WebKit
- Mobile Internet?

Strategies for PMOG Growth



JAH: first, we scale to 500,000 players balance our game and experiment with revenue models

Round 2: Revenue Models

Sponsored Missions

- Sponsors create a "Sponsored Mission" showcasing a product, service, or web site
- Sponsors can ask users to answer questions or solve a puzzle
- Sponsors pay to reward players with DataPoints ie, \$1 gives 100 datapoints to each player who finishes
- Players earn a token or record from the Sponsor on their profile

Sponsored Badges

- Sponsors pick a criteria for site visits
- Players earn the Sponsor's Custom Badge through routine visits
 - or other behavior Sponsor wishes to reward
- This Badge shows up on player profiles

Sample Sponsors

Inquiries from several companies, mostly media (books, movies, online video)

Advisor:



Bryan Burk from Bad Robot Productions



DataPoints per Domain

- Currently, each top-level domain (wsj.com) yeilds 2 DataPoints each day
- Sites could pay to raise the # of DataPoints their TLD gives each day
 - ie, pay I¢ per user to award 10 DataPoints per daily visit to your URL



brokering people's attention with games always opt-in, the player is in control PMOG is rewarding fun without a big commitment we're building the first popular ambient game of the internet.